

SBE NEWS ALERT

8 Tips for Finding Government Contracting Opportunities



By **Caron Beesley**

Despite recent budget cuts, the U.S. federal marketplace remains a lucrative opportunity for small businesses. The federal government typically spends approximately \$500 billion in contracts every year and the law requires that 23 percent of these dollars be awarded to small businesses.

But doing business with the largest purchaser of goods and services in the world isn't easy. One of the biggest challenges that small businesses face is uncovering the right opportunities – ones that match their capabilities and growth plans.

Here are eight tips and resources to help you find government contract opportunities that make sense for your small business.

1. Familiarize yourself with the rules

Before a contract opportunity comes along that excites you, be prepared. Familiarize yourself with what's involved with selling to the federal government. It's quite different to the private sector with much longer lead times and strict bidding and product requirements.

These resources can help:

- Learn How the Federal Government Buys from Small Businesses
- SBA's guide to Getting Started in Government Contracting
- Government Contracting 101 – These three on-demand, self-paced courses are part of SBA's Government Contracting Classroom and are a quick way to get to know the landscape.

2. Understand what the government is buying

Now it's time to get strategic. Every agency and department has unique goals. Identifying these can help you target a niche or opportunity for your products or services.

The good news is that the government offers potential contractors something that no other sector does – an insight into its budgetary priorities.

What the government intends to buy and how much it has to spend is all in the public domain. These budgets (actually they read more like mission strategy papers than budgets) offer sufficient context for savvy small businesses to identify opportunities and focus their contracting sales and

marketing strategy. Each federal agency or department budget is listed on the Office of Management and Budget (OMB) website.

3. Zero in on agencies that aren't meeting their small business goals

Each year the SBA negotiates formal goals with individual agencies to ensure that small businesses get their fair share of federal contracts. For several consecutive years, many agencies have fallen short of their targets. So who made the grade and who didn't? The Federal Procurement Data System posts scorecards for each agency.

■ Continued on page 4

SMALL BUSINESS EXCHANGE

SBE OUTREACH SERVICES

With 1.5 million businesses in our database, SBE is California's #1 source for diversity outreach.

Advertisements

Placed in the Small Business Exchange newspaper, SBE Today newsletter, and online at www.sbeinc.com

Faxed and Eblast Solicitations

Targeted mailings sent to businesses per your criteria.

Telemarketing

Telephone follow-up calls that follow a script of 5 questions you create.

Computer Generated Reports

Will fit right into your proposal, along with a list of interested firms to contact.

Contact Info:

703 Market Street, Suite 1000

San Francisco, CA 94103

Email: sbe@sbeinc.com

Website: www.sbeinc.com

Phone: (415) 778-6250, (800) 800-8534

Fax: (415) 778-6255

Publisher of
Small Business Exchange
weekly newspaper

California Sub-Bid Request Ads

Seeking D/DV/M/S/VS/WBE/SLB (Disadvantaged, Disabled Veteran, Minority, Small, Very Small, Woman Business Enterprises and Small Local Business) subcontractors and suppliers for

**San Vicente Pipeline Bypass
Specification No. 593**

Project Owner: San Diego County Water Authority

Project Location: Lakeside, CA

Bid Date: October 2, 2014

Trades: Temporary Concrete Wash Out Facilities, Fiber Rolls, Hydraulically Applied Erosion Control Blanket Without Seed, Hydraulically Applied Erosion Control Blanket With Seed, Move In/Move Out For Erosion Control, Temporary Erosion Control Soil Binder, Temporary Stabilized Construction Entrance, Temporary Silt Fence, Temporary Straw Wattles, Temporary Gravel-Filled Bag, Storm Water Pollution Prevention Plan Administration, Prepare SWPPP Amendment, Storm Water Sampling and Analysis, Storm Water Annual Report, Temporary Best Management Practices (BMP) Shared Maintenance, Soil Amendments, Surveying, Miscellaneous Metals, Concrete and Aggregate Supply, Pipe and Fittings Supply, Trucking, Equipment Rental

Pulice Construction, Inc.

591 Camino de la Reina, Suite 1250 • San Diego, CA 92108

Phone: (619) 814-3705 • Fax: (619) 814-3770

Contact: **Arinda Cale** • E-mail: acale@pulice.com

An Equal Opportunity Employer

Shimmick Construction Company, Inc.

DBE Subcontractor/Supplier Bids Requested For:

**San Francisco Bay Area Rapid Transit District
San Francisco Transition Structures Marine Barrier
Contract No. 79HM-120**

Bid Date: October 28, 2014 at 2:00PM

Fax all quotes to 510-777-5099

Requesting certified DBE Subcontractor and Supplier Quotes on **Petroleum, Oil, Lubricants, Concrete & Cement, Reinforcing Bar Section, Steel, Lumber, Paint, Fencing, Construction Staking, Minor Concrete Structure, Furnish Precast Concrete Deck Unit, Erect Precast Concrete, Reinforced Concrete Crib Wall, Core Concrete – Repair Bridge Deck, Reinforcing Steel, Steel Structures, Lumber & Timber, Clean & Paint Steel, Misc. Iron & Steel Frame, Cover & Grate, Survey or Historical Monument, Flat Bed Trucking, Coring, Demolition**

Any prospective subcontractor/supplier intending to participate in the bidding process must sign a Third Party Non-Disclosure Agreement and complete a security screening with the owner before being able to purchase/view Contract Documents. Once complete, Contract Documents may be purchased from the District Secretary's Office, San Francisco Bay Area Rapid Transit District, in person on the 23rd Floor at 300 Lakeside Drive, Oakland, CA 94612 or are available for viewing by appointment only at Shimmick Construction's Office: 8201 Edgewater Drive, Suite 202, Oakland, CA 94621.

Subcontractors and Suppliers interested in this project may contact Bill Johnson by phone at (510) 777-5062.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with **bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.**

Shimmick Construction Company Inc.

8201 Edgewater Drive, Suite 202 • Oakland, CA 94621

Phone (510) 777-5000 • Fax (510) 777-5099

An Equal Opportunity Employer

NOTICE INVITING BIDS

EthosEnergy Field Services, LLC. is requesting bids from interested responsible SBE subcontractors and vendors for the Los Angeles Department of Water and Power Emergency Repair and Specialized Services For Generating Stations and Power System Equipment at Various Department Locations Project. Responses should be returned to Mary Ros at Mary.Ros@ethosenergygroup.com.

If you need anything else or have any questions, please call me at (310) 639-3523. I will need acknowledgements and copies of the ads sent to me at the corporate office. Thank you for your prompt attention to this request.

Mary Ros, Executive Administrator

EthosEnergy Field Services, LLC.

9/25/14

CNS-2669747# - SMALL BUSINESS EXCHANGE

REQUESTING SUB-QUOTES FROM QUALIFIED SBE SUBCONTRACTORS/SUPPLIERS FOR:

**Tasman Drive Parking Lot Reconfiguration –
Contract C14146**

Owner: Santa Clara Valley

Transportation Authority

Engineers' Estimate: \$162,500.

BID DATE: October 8, 2014 @ 2:00 PM

Items of work include but are not limited to: Survey, Trucking, Electrical, Fog Seal, Minor Concrete, Striping and Landscape.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project. Granite Rock Company is an equal opportunity employer.

Granite Rock Company

120 Granite Rock Way, San Jose, CA 95136

Phone (408) 574-1400 Fax (408) 365-9548

Contact: Paul Brizzolara

Email: estimating@graniterock.com

We Are An Equal Opportunity Employer



Proven Management, Inc.

2000 5th Street, Berkeley, CA 94710

Phone: 415-421-9500 • Fax: 415-421-9600

Proven Management, Inc., is requesting proposals/quotes from all qualified and certified SBE/MBE/WBE/LBE subcontractors and suppliers for the following trades including, but not limited to the following:

DEMO – CLEARING/GRUBBING – EROSION CONTROL – FENCING – UTILITIES (STORM, SEWER, WATER, AWSS, AWCS, JOINT TRENCH) – CONCRETE FLATWORK – MINOR CONCRETE – REBAR – EARTHWORK – DEWATERING – SHORING – CELLULAR CONCRETE/LIGHTWEIGHT FILL – ROADSIDE SIGNS – TRAFFIC CONTROL /ROADSIDE SIGNS – STREET SWEEPING – STREET SIGNING & STRIPING – AGGREGATE BASE – HOT MIX ASPHALT – ELECTRICAL

INFRASTRUCTURE IMPROVEMENTS PROJECT

SUB-PHASE CP-01

CANDLESTICK POINT REDEVELOPMENT

SAN FRANCISCO, CALIFORNIA

Bids: 9/25/14 @ 2PM

SUBCONTRACTING GOAL SBE – 50%

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

We are an Equal Opportunity Employer

California Sub-Bid Request Ads

L. H. WOODS & SONS, INC.
REQUESTING SUB-BIDS FROM QUALIFIED
SBE/DVBE/MBE/WBE/OBE
SUBCONTRACTOR/SUPPLIER FOR:

CONTRACT NO. 7319R1
SILVER LAKE RESERVOIR BYPASS AND REGULATING STATION
LOS ANGELES COUNTY, CA
BID DATE: 10/2/14

DEADLINE FOR BIDS FROM SUBCONTRACTORS AND VENDORS
NO LATER THAN NOON 24 HOURS PRIOR TO BID DATE
OWNER: CITY OF LOS ANGELES,
DEPARTMENT OF WATER AND POWER

PERFORMANCE/PAYMENT/SUPPLY BOND
MAY BE REQUIRED

L. H. WOODS & SONS, INC. INTENDS TO CONDUCT ITSELF IN "GOOD FAITH" WITH ALL FIRMS REGARDING PARTICIPATION ON THIS PROJECT. DRAWINGS AND SPECS MAY BE REVIEWED IN OUR OFFICE MONDAY THRU FRIDAY, 8:00 AM TO 4:00 PM AT 2115 LA MIRADA DRIVE, VISTA, CA 92081 AND AT THE OFFICE OF SUPPLY CHAIN SERVICES, ROOM L43, 111 NORTH HOPE STREET, LOS ANGELES, CA 90012. TO OBTAIN COPIES OF THE PLANS AND SPECIFICATIONS AN LADWP CONFIDENTIALITY AGREEMENT MUST BE SIGNED. PLEASE SUBMIT BIDS FOR THE FOLLOWING WORK (BUT NOT LIMITED TO):

SWPPP Design and Inspection; Construction Offices, Trailers and Furnishings; Fuel Supply; Scheduling; Welding; Steel Pipe Specials Fabrication; Fencing (temporary & permanent); Sand Supply; Cement Supply; Concrete Supply; Asphalt Paving; Tunneling; Jack & Boring; Shoring; Traffic Control and Design; Steel Pipe Manufacture & Supply; Structural Metal Fabrication; Gate Valves, Air Vacs, and Misc. Piping Supply; Striping; Welding Inspection; Landscaping; Hazardous Waste Removal, Transportation and Disposal; Site Security Patrol; Dewatering; Safety Officer; Portable Toilets; Steel Pipe Painting & Coating.

L.H. Woods & Sons, Inc.

An Equal Opportunity Employer (EOE)

Contact: **Teresa Woods** • twoods@lhwoods.com
2115 La Mirada Drive, Vista, CA 92081
Phone (760) 599-5500 • Fax (760) 599-5510

LHWS encourages all interested SBE, DVBE, MBE, WBE and OBE companies to contact us at least 2 days prior to the bid due date to review with us your proposed scope of work. If bonds are required, LHWS will pay the cost of the bond to a maximum of 1% of the contract value. LHWS is willing to assist all SBE, DVBE, MBE, WBE, AND OBE subcontractors/suppliers in obtaining bonds, lines of credit, and/or insurance. Please contact Teresa Woods at LHWS at the address and phone number above for assistance. LHWS is willing to work with all qualified subcontractors/suppliers to establish acceptable delivery schedules, when work requirements permit. The schedule is the sole responsibility of LHWS and will not be mutually agreed upon. Subcontractors will be required to abide by the terms of the AGC Master Labor Agreements and to execute an agreement utilizing the latest L. H. Woods & Sons, Inc. Standard Subcontract/Purchase Agreement incorporating prime contract terms and conditions, including payment provisions. Copies of Standard Subcontract/Purchase Agreement are available for review at www.lhwoods.com. L. H. Woods & Sons' listing of a subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote.

Seeking SBE, MBE, WBE, DVBE, AND DBE
Subcontractor for the following project:

Camp Kilpatrick Replacement Project
Location: 427 S. Encinal Canyon Road, Malibu CA 90265
Bid Due Date: 9/23/14

Camp Kilpatrick is a County of Los Angeles juvenile residential treatment facility located at 427 South Encinal Canyon Road within the unincorporated County of Los Angeles in the Santa Monica Mountains. Its site is defined as the 11.7-acre area within the approximate 148 acre County- owned parcel of land that has been developed for the operation of Camp Kilpatrick and the potential impact footprint associated with its construction.

All existing facilities at Camp Kilpatrick, with the exception of the commissary, which Camp Miller solely will continue to use, and the swimming pool, will be replaced. The demolition work will be done by LA County separate of this design-build project. The new facilities will support a maximum of 120 live-in youth residents, as well as educational, medical, recreational, vocational, and treatment-oriented programs. The camp facilities will also support staff functions including education, security, administration, and maintenance. These facilities include new residential cottages, an education building, an administration building, a warehouse, a gymnasium/multi-purpose building, kitchen, athletic fields, and any other site improvements required to support the camp's needs. Although Camp Kilpatrick will not remain operational during construction, its adjacent juvenile detention Camp Miller will be open during construction.

- This is a design-build competition for the County of Los Angeles. Pankow is teamed with architect PBWS and is competing against 2 other design-build teams for this project.
- Each design-build competitor must prepare its own design and construction solution to LA County's RFP. Therefore, all documents for pricing are proprietary - specific to the Pankow/PBWS team's solution ONLY and must therefore be treated as strictly CONFIDENTIAL.
- Pankow is seeking participation from SBE, MBE, WBE, Disabled Veterans Business Enterprises (DVBE) and Disadvantaged Business Enterprises (DBE) firms – either first tier or lower tier.
- Project documents, including plans, specifications, narratives and other will be Schematic design-level with additional information provided to guide in the pricing.
- We are requesting budget pricing. Submitted budgets will not be treated as formal bids. The drawings, specifications and pricing information prepared by Pankow and included in this package are preliminary and thus are not sufficient for bidding. It is Pankow will ultimately select trade subcontractors based on a bidding process to take place in the future (after the award of the prime contract) when the plans and specifications have been further developed. We greatly appreciate your assistance in providing budgets at this time. All subcontractors who provide budget pricing at this phase will be invited/ short-listed to propose at the time of the future bid. Participation at this phase will be considered during our selection process.
- Camp Kilpatrick Replacement project is a public work as defined in Section 1720 of the California Labor Code and is subject to prevailing wage requirements.
- For project information and access to documents please contact Monica Jimenez at (626) 696-2784 mjimenez@pankow.com



199 S. Los Robles Ave, Suite 300
Pasadena, California 91101
(626) 304-1190 • (626) 696-1782 Fax
Contact: **Monica Jimenez** • mjimenez@pankow.com

Candlestick Point Hunters Point Shipyard
Opportunity to design streetscape for
Candlestick Point Sub Phases 02, 03 and 04,
Gilman Avenue, and Wedge Plaza park

Lennar Urban is requesting qualified, interested landscape architecture firms to respond to a public request for proposals through the Successor to the Redevelopment Agency of the City and County of San Francisco.

For more information, visit:
<http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=8635>

Respondents are encouraged to check this website regularly for updates.

Proposals must be submitted by:
October 22, 2014 at 4:00PM

RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises)

for the following project:

STATE HIGHWAY IN SANTA CLARA COUNTY
NEAR SARATOGA AT 0.8 MILE WEST
OF SANBORN ROAD.

Contract No. 04-4S0504
Federal Aid Project No.STP-S009(018)E
Engineer Estimate: \$1,790,000 - 120
Working Days
Goal: DBE 8%

Bids: October 1, 2014 @ 2:00 PM

Requesting Sub-quotes for (including but not limited to) Construction Area Signs, Traffic Control, Hydroseeding, Erosion Control, AC Dike, Clean and Paint Steel, MBGR, Thermoplastic Traffic Stripe & Marking, SWPPP Planning, Water Truck, Sweeper, Storm Drain (Underground) and Trucker.

Scope of Work: Construct Tie Back wall, roadway and drainage.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the Caltrans website www.dot.ca.gov/hq/esc/oe/. Contact Dave Czech 925-606-2400 david.czech@rgwconstruction.com for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

RGW Construction, Inc.

Contractors License A/B 591940
550 Greenville Road • Livermore, CA 94550 • Phone:
925-606-2400 • Fax: 925-961-1925
An Equal Opportunity Employer



Public Legal Notices

UNIVERSITY OF CALIFORNIA SAN DIEGO

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, San Diego, sealed bids for a lump-sum contract are invited for the following work:

STEIN CLINICAL RESEARCH BSL-3 LAB, 4TH FLOOR

Project No.: 4840/A4L-385/962370

UNIVERSITY OF CALIFORNIA, SAN DIEGO

DESCRIPTION OF WORK:

This Project involves the Architectural and Engineering upgrades to an existing BSL laboratory on the 4th floor of the Stein Clinical Research Building. The upgrades include removal, storage and reinstallation of all the existing equipment, the removal of all the existing finishes, and installation of all new finishes, some walls, ceilings, and doors. The Engineering upgrades include an entirely new HVAC system with ductwork along with demolition of the existing system. All new electrical service, lighting, controls, and security system will be added.

Procedures: Bidding documents will be available after 1:00 P.M., Tuesday, September 16, 2014. To order plans and specifications or for a list of planholders go to: <http://mayerplans.mayer.com/ucsd.php>

For additional information go to: www.fdc.ucsd.edu. Click on Contracting Opportunities, Work Available for Bid, and the Project.

There is no charge for the Bid Documents which will be made available to the prequalified bidders. Only

prequalified bidders will be allowed to submit a Bid on this project. The following bidders have been prequalified to bid on this project:

BNBUILDERS DPR CONSTRUCTION GOOD & ROBERTS TURNER CONSTRUCTION

Bids will be received only at:

University of California, San Diego
Facilities Design & Construction
10280 N. Torrey Pines Road, Suite 465
La Jolla, CA 92037
Contact: Carrie Robb

Bid Deadline: Sealed bids must be received on or before **2:00 P.M., TUESDAY, OCTOBER 7, 2014**. The bids will be opened at approximately 2:10 P.M.

MANDATORY PRE-BID CONFERENCE

A MANDATORY Pre-Bid Conference/Job Walk will be conducted on TUESDAY, SEPTEMBER 23, 2014, beginning promptly at **8:00 A.M.** **Only bidders who participate in the Pre-Bid Conference/Job Walk in its entirety will be allowed to bid on the Project as prime contractors.**

Participants shall meet in the lobby of the Stein Building. For directions to the Pre-Bid Conference/Job Walk contact Jay Smith, Principal Architect/Project Manager, 619.633.8084. UCSD maps can be found at <http://maps.ucsd.edu>.

Bid Security in the amount of ten percent (10%) of the Lump Sum Base Bid, excluding alternates, shall accompany each Bid. The Surety issuing the Bid

Bond shall be, on the Bid Deadline, listed in the latest published State of California, Department of Insurance, list of *Insurers Admitted to Transact Surety Insurance in This State*.

The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid: **General Building Contractor, B**

UC San Diego encourages the participation of Small, Disadvantaged, Minority-owned, Women-owned and Service/Disabled Veteran-owned Business Enterprises (S/D/M/W/DVBE's) and is committed to promote a diverse pool of firms for our building programs.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

Estimated construction cost: \$1,700,000

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA
University of California, San Diego
September 2014

8 Tips for Finding Government Contracting Opportunities

Continued from page 1

Could there be an opportunity here for your small business to lend its services and goods to help these agencies hit their targets next year?

4. Research existing and upcoming opportunities

Once you've identified agency initiatives that align with what your business has to offer, start tracking contract opportunities and solicitations that align with these on sites such as USAspending.gov and FedBizOpps.gov. Market intelligence firms like ONVIA or ImmixGroup can also do the work for you. (immixGroup also has a useful blog that highlights upcoming opportunities as well as contracting tips).

5. Put boots on the ground

Make a point of attending agency- or industry-specific government events. These are hosted by the private sector but attract the procurement community, influencers and industry experts. Useful sites to explore for upcoming events include GovWin, GovEvents, and if you're interested in the lucrative IT government market Digital Government Institute, ACT-IAC and GovMark Council are worth checking out.

6. Find a partner and advocate in the OSDBU

Another excellent way of getting in front of government buyers is to take advantage of the Office of Small and Disadvantaged Business Utilization (OSDBU) outreach events and expos. These serve to connect business owners to government buyers. You can view the upcoming event calendar here.

These events also offer guidance on how small businesses can break into the contracting market and take advantage of programs like the 8(a) Business Development Program—a business development tool, which helps thousands of aspiring entrepreneurs gain a foothold in contracting with financial assistance and teaming opportunities.

7. Get help from SBA procurement reps

Another vital government resource are SBA's local Procurement Center Representatives (PCRs). PCRs provide services that include training, counseling and business matchmaking events. Find the PCR in your area.

8. Don't go it alone – partner with a government mentor

Anyone embarking on new ventures can benefit from a mentor. The government operates two notable mentor programs that can help you get access to contracts. First is the GSA Mentor-Protégé

Program. Open to qualified small businesses, this program helps connect small firms with more experienced ones. The program's objective is motivating larger companies to lend their knowledge to smaller, less experienced businesses.

Another option is the SBA Mentor-Protégé Program. Open to socially and economically disadvantaged businesses that qualify for SBA's 8(a) program, this program pairs you with a mentor who has had success in federal contracting.

Additional Resources

For more tips and insights on breaking into and growing your business in the government contracting marketplace, check out these resources:

- SBA Contracting Guide – A deep dive into getting started, available resources and more.
- Contracting Blogs – Learn about the latest resources and programs, and get tips on how to succeed.
- SBA Government Contracting Classroom – Self-paced online courses on all aspects of the contracting process.

Source: U.S. SBA